

THE List

FASTEST-GROWING PRIVATE COMPANIES BY DOLLAR VOLUME

Ranked by dollar-volume revenue increase

Research by Eleanor Snite

2009 Rank	2008 Rank	Name Address Telephone & fax (Area code 904), Web site	Revenue gain from 2006 to 2008 in dollars	Average annual increase from 2006 to 2008	Area staff/ Area locations	2006 Revenue 2007 Revenue 2008 Revenue	Owner	Top area executive	Type of business	Services & products	Years in area
1	3	EverBank 501 Riverside Ave., 12th Floor, Jacksonville, 32202 281-6000, 281-6400, everbank.com	\$149.2 million	21.06%	1,300 5	\$349.1 million \$467.2 million \$498.3 million	Privately held corporation Robert M. Clements Chair, CEO	Robert M. Clements Chair, CEO	Banking & financial services	Checking, money market, certificate of deposit, foreign currencies, precious metals, brokerage, home financing, business banking	47
2	4	Miller Electric Co. P.O. Box 1799, Jacksonville, 32201 388-8000, 389-8653, mecojax.com	\$62.2 million	12.21%	900 WND	\$249.1 million \$303.4 million \$311.3 million	Ron Autrey President	Ron Autrey President	Electrical contractor	Electrical construction & maintenance, integrated building systems, intelligent traffic systems, 24-hour service	81
3	NR	Momentum Transportation USA Inc. 4901 Belfort Road, Suite 100, Jacksonville, 32256 880-1180, (866) 441-5174, landstar.com	\$42.8 million	83.82%	51 1	\$18.5 million \$29.4 million \$61.3 million	Brian Putzke President, CEO	Brian Putzke President, CEO	Third-party logistics provider	Transportation management, expedited shipments, full- & partial-truckloads, intermodal services, international services	8
4	5	Firehouse Subs 3400-8 Kori Road, Jacksonville, 32257 886-8300, 886-0394, firehousesubs.com	\$34.7 million	10.92%	480 27	\$154.2 million \$182.6 million \$188.9 million	Robin Sorensen Chris Sorensen Founders	Robin Sorensen Chris Sorensen Owners	Fast, casual restaurant chain	Large-portioned hot submarine sandwiches, salads, chili, desserts	15
5	6	Reynolds, Smith and Hills Inc. P.O. Box 1799, Jacksonville, 32256 256-2500, 256-2501, rsandh.com	\$31.9 million	12.78%	337 1	\$123.7 million \$154.1 million \$155.6 million	Employee owned Leerie T. Jenkins Jr. Chairman, CEO	Leerie T. Jenkins Jr. Chairman, CEO	Architectural, engineering, planning & environmental	Aerospace & defense, aviation, commercial, institutional, transportation & infrastructure & construction inspection services	19
6	NR	LandSouth Construction 1680 The Greens Way, Jacksonville Beach, 32250 273-6004, 273-0040, landsouth.com	\$19.02 million	15.68%	16 1	\$57.94 million \$61.3 million \$77 million	James G. Pyle President, CEO	James G. Pyle President, CEO	General contractor	New construction of apartments, senior living, student housing, hotels, condominiums & townhomes	11
7	NR	Incepture 8381 Dix Ellis Trail, Suite 105, Jacksonville, 32256 363-4110, WND incepture.com	WND	45.19%	400 2	WND WND WND	Blue Cross and Blue Shield of Florida Inc. Martin Corlieto Vice president	Martin Corlieto Vice president, general manager	Temporary services, employment agency, professional business services	Information technology, business professionals, health care, biotechnology & life sciences, clerical, light industrial	7
8	NR	MDM Commercial Enterprises Inc. 1102 State Road A1A N., Suite 205, Ponte Vedra Beach, 32082 241-2340, 241-3133, mdmcommercial.com	\$13.33 million	28.05%	14 1	\$20.85 million \$26.56 million \$34.18 million	Steve Austin CEO	Steve Austin CEO	Commercial distributor & reseller	Provide commercial-grade television, air conditioners & appliances for the health care & hospitality industries	19
9	NR	The Grimes Cos. 14500 Hyatt Road, Jacksonville, 32218 786-5711, 786-7805, grimescompanies.com	\$10.8 million	47.51%	WND 2	\$9.1 million \$13.3 million \$19.9 million	Thomas L. Grimes Owner	Michael O'Leary President	Supply-chain management & services	Warehousing, transportation, packaging, document storage, non-vessel operating common carrier, customs	27
10	NR	Meridian Technologies 7800 Belfort Parkway, Suite 180, Jacksonville, 32256 332-7000, 332-0660, meridiantechnologies.net	WND	36.28%	82 1	WND WND WND	Christopher Pillay President	Christopher Pillay President	Technical consulting services	Consulting services, software development, staff augmentation	11

Abbreviations:
WND = Would not disclose, NR = Not ranked
Source: Company representatives
Information current as of July 2009

Notes – Calibration for ranking was done by Ennis, Pellum & Associates CPAs based on information provided by company representatives and verified by a third party.
– Some numbers have been rounded.
– Some companies requested that revenue amounts not be published.

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