

# THE List

## FASTEST-GROWING PRIVATE COMPANIES

Ranked by revenue increase percentage

Research by Eleanor Snite

2009 Rank	2008 Rank	Name Address Telephone & fax (Area code 904), Web site	Average annual increase from 2006 to 2008	2006 Revenue	2007 Revenue	2008 Revenue	Area staff/ Area locations	Total staff/ Total locations	Owner	Top area executive	Type of business	Services & products	Years in area
26	31	<b>Tritt Henderson</b> 707 Peninsular Place, Jacksonville, 32204 354-5200, 354-5256, atritt.com	26.89%	WND	WND	WND	20 1	20 1	Arnold D. Tritt Jr. Managing partner	Arnold D. Tritt Jr. Managing partner	Construction law & commercial litigation firm	Litigation, arbitration, mediation	17
27	12	<b>Hart Transportation Inc.</b> 944 Lane Ave. N., Jacksonville, 32254 786-0805, 786-0261, harttrans.com	24.99%	\$14.5 million	\$20.6 million	\$22.2 million	150 3	250 9	Billy Hart CEO	Billy Hart CEO	Transportation & logistics	Truckload, international, specialized transportation, third-party logistics, warehousing	15
28	13	<b>Triad Financial Services Inc.</b> 4336 Pablo Oaks Court, Jacksonville, 32224 223-1111, 223-1837, triadfs.com	24.89%	\$13.9 million	\$18.65 million	\$21.6 million	50 1	130 6	Family partnership Don F. Glisson Jr. CEO	Donald F. Glisson Jr. CEO	Consumer lending	Consumer chattel & real estate loans principally for manufactured homes	50
29	NR	<b>Sawgrass Asset Management LLC</b> 1579 The Greens Way, Jacksonville Beach, 32250 493-5508, 493-5524, saw-grass.com	22.98%	WND	WND	WND	19 1	19 1	Dean McQuiddy Brian Monroe Andy Cantor Principals	Dean McQuiddy Brian Monroe Andy Cantor Principals	Investment management	Growth equity, high-quality fixed income, specializing in corporate & municipal retirement plans	11
30	46	<b>Sunoptic Technologies LLC</b> 6018 Bowdendale Ave., Jacksonville, 32216 737-7611, 733-0012, sunoptictech.com	21.92%	WND	WND	WND	53 1	53 1	Chris Black President, CEO	Chris Black President, CEO	Medical & industrial manufacturing	Fiber optics, illumination electronics & imaging systems for surgery & original equipment manufacturers	24
31	25	<b>EverBank</b> 501 Riverside Ave., 12th Floor, Jacksonville, 32202 281-6000, 281-6400, everbank.com	21.06%	\$349.1 million	\$467.2 million	\$498.3 million	1,300 5	1,700 12	Privately held corporation Robert M. Clements Chair, CEO	Robert M. Clements Chair, CEO	Banking & financial services	Checking, money market, certificate of deposit, foreign currencies, precious metals, brokerage, home financing, business banking	47
32	NR	<b>The Fiorentino Group LLC</b> 31 W. Adams St., Suite 204, Jacksonville, 32202 358-2757, 358-2797 thefiorentinogroup.com	20.78%	WND	WND	WND	7 1	9 2	T. Martin Fiorentino Jr. President	T. Martin Fiorentino Jr. President	Government relations & business development	Full-service lobbying firm providing government relations & business development consulting services at the local, state & federal level	7
33	41	<b>5 Star Vision Inc. dba 5 Star Cellular</b> 11555 Central Parkway, Suite 504, Jacksonville, 32224 482-0300, 482-0303, fivestarcellular.net	20.38%	\$4.62 million	\$5.47 million	\$6.69 million	52 11	64 14	Bill Figueroa President	Bill Figueroa President	Sprint exclusive dealer	Sprint Wireless services & products	12
34	26	<b>Spectrum Films</b> 4319 Salisbury Road, Suite 4, Jacksonville, 32216 296-3334, 296-7820 spectrumfilms.tv	20.17%	\$1.81 million	\$2.2 million	\$2.66 million	18 1	18 1	Nicholas J. Furriss Kyle Summerall Stuart Neal Owners	Nicholas Furriss Senior producer, director	Full-service film, video & interactive media production	Script-to-screen concepts, production & post-production, graphics with multiplatform encoding & authoring to interactive formats	10
35	21	<b>Remedy Intelligent Staffing</b> 12961 N. Main St., Suite 103, Jacksonville, 32218 710-2950, 714-9011, remedystaff.com	19.42%	WND	WND	WND	19 5	23 6	Brian & Diane Rose Owners	Brian Rose President	Employment services, staffing	Full-service staffing, on-site work force management, direct hire, temporary, temp-to-hire	16
36	47	<b>DCC Lee Enterprises Inc. dba McDonald's</b> 12276 San Jose Blvd., Suite 601, Jacksonville, 32223 288-6750, 268-3853, mcflorida.com/12357	18.44%	\$20.1 million	\$22.4 million	\$28.1 million	650 12	650 12	David L. Mullins Sr. David Mullins Jr. Owners	David L. Mullins David Mullins Jr. Owners	Twelve area McDonald's restaurants	Food service	18
37	5	<b>Fire Fighters Equipment Co.</b> 5638 Commonwealth Ave., Jacksonville, 32254 388-8542, 384-6763, firefightersusa.com	16.59%	\$10.1 million	\$12.1 million	\$13.7 million	103 1	103 1	Alex P. Stuckey Jr. CEO	Alex Stuckey CEO	Fire protection & food service equipment	Fire extinguishers & alarms, sprinkler systems, restaurant equipment, closed-circuit television, card access	12
38	33	<b>Atlantic International Distributors Inc.</b> 2905 Danese St., Jacksonville, 32206 725-5202, 725-0747, aidtractor.com	15.76%	WND	WND	WND	14 1	14 1	Ken Maszy President	Ken Maszy President	Wholesale distribution	Parts for farm & construction equipment	11
39	NR	<b>LandSouth Construction</b> 1680 The Greens Way, Jacksonville Beach, 32250 273-6004, 273-0040, landsouth.com	15.68%	\$57.94 million	\$61.3 million	\$77 million	16 1	23 5	James G. Pyle President, CEO	James G. Pyle President, CEO	General contractor	New construction of apartments, senior living, student housing, hotels, condominiums & townhomes	11
40	29	<b>The Bailey Group</b> 1200 Plantation Island Drive, Suite 210, St. Augustine, 32080 461-1800, 461-1775, mbaileygroup.com	15.67%	\$4.58 million	\$5.64 million	\$6.1 million	35 1	36 2	Mark F. Bailey Sr. President	Mark F. Bailey Sr. President	Insurance, benefits, financial strategies, wellness solutions	Client advocate supporting all individual & group life, health & benefit plans, wellness education, retirement planning, individual financial & estate planning	55
41	39	<b>Donovan Heat &amp; Air</b> 315 Sixth Ave. S., Jacksonville Beach, 32250 241-3785, 241-3745, donovanac.com	15.01%	\$3.67 million	\$3.99 million	\$4.65 million	24 1	24 1	Kyle Donovan Jimmy Donovan Owners	Kyle Donovan Jimmy Donovan Owners	Heating & air conditioning	Specialize in residential & light commercial HVAC service & replacement	22
42	NR	<b>Atlantic Logistics Inc.</b> 12058 San Jose Blvd., Suite 1001, Jacksonville, 32223 886-9616, 886-1101, shipatatlantic.com	14.52%	\$6.6 million	\$7.07 million	\$8.59 million	12 1	13 2	Bob & Evelyn Hooper Owners	Rob Hooper Senior vice president	Logistics, freight brokerage	Transportation & logistics services for shippers & carriers throughout the United States, Mexico & Canada	8
43	35	<b>LBA Certified Public Accountants PA</b> 501 Riverside Ave., Suite 800, Jacksonville, 32202 396-4015, 399-4012 thelbagroup.com	13.96%	\$9.95 million	\$11.7 million	\$12.9 million	83 1	83 1	Private corporation, Neal Von Stein Managing partner	Neal Von Stein	Certified public accounting	Tax planning & preparation, financial statement audits & review, strategic business consulting, forensic accounting, business valuations, wealth management	43
44	27	<b>Taylor Engineering Inc.</b> 10151 Deerwood Park Blvd., Building 300, Suite 300, Jacksonville, 32256 731-7040, 731-9847, taylorengeering.com	13.04%	\$11.25 million	\$12.5 million	\$13.5 million	67 1	88 4	R. Bruce Taylor CEO, Chair	R. Bruce Taylor CEO, Chair	Engineering	Coastal engineering, hydrology & hydraulics, waterfront engineering, environmental science	26
45	28	<b>Reynolds, Smith and Hills Inc.</b> 10748 Deerwood Park Blvd. S., Jacksonville, 32256 256-2500, 256-2501, rsandh.com	12.78%	\$123.7 million	\$154.1 million	\$155.6 million	337 1	825 32	Employee owned Leerie T. Jenkins Jr., Chairman, CEO	Leerie T. Jenkins Jr. Chairman, CEO	Architectural, engineering, planning & environmental	Aerospace & defense, aviation, commercial, institutional, transportation & infrastructure & construction inspection services	19
46	18	<b>Miller Electric Co.</b> P.O. Box 1799, Jacksonville, 32201 388-8000, 389-8653, mecojax.com	12.21%	\$249.1 million	\$303.4 million	\$311.3 million	900 WND	WND WND	Ron Autrey President	Ron Autrey President	Electrical contractor	Electrical construction & maintenance, integrated building systems, intelligent traffic systems, 24-hour service	81
47	32	<b>Firehouse Subs</b> 3400-8 Kori Road, Jacksonville, 32257 886-8300, 886-0394, firehousesubs.com	10.92%	\$154.2 million	\$182.6 million	\$188.9 million	480 27	5,645 366	Robin Sorensen Chris Sorensen Founders	Robin Sorensen Chris Sorensen Founders	Fast, casual restaurant chain	Large-portioned hot submarine sandwiches, salads, chili, desserts	15
48	24	<b>Vizergy</b> 4237 Salisbury Road N., Jacksonville, 32216 389-1130, 899-5809, vizergy.com	9.21%	\$4.95 million	\$5.4 million	WND	41 1	43 1	Joe Hyman President, CEO	Joe Hyman President, CEO	Hospitality Internet marketing	Internet marketing, Web site design, reservation solutions	11
49	30	<b>Montoya Brower &amp; Associates</b> 236 Ponte Vedra Park Drive, Suite 101, Ponte Vedra Beach, 32082 280-1669, 280-1602, montoyabrower.com	8.82%	WND	WND	WND	21 1	21 1	H. William Montoya B. Darby Brower Managing partners	H. William Montoya B. Darby Brower Managing partners	Employee benefits, financial & retirement planning	Employee benefit design & implementation, financial & estate planning, retirement & investment planning	6
50	45	<b>W.W. Gay Fire &amp; Integrated Systems Inc.</b> 522 Stockton St., Jacksonville, 32204 387-7973, 394-7261 wwgfp.com	8.3%	\$22.9 million	\$25.6 million	\$26.8 million	200 1	255 2	Nandu Paryani President	Dennis Bishop Andy Ratajczyk Vice presidents	Construction	Design, fabrication, installation & maintenance on sprinkler, alarm, CO2, FM200, security, CCTV, card access & fiber optic systems	37

Abbreviations:  
WND = Would not disclose, NR = Not ranked  
Source: Company representatives  
Information current as of July 2009

Notes – Calibration for ranking was done by Ennis, Pellum & Associates CPAs based on information provided by company representatives and verified by a third party. Growth is based on average annual revenue increase over three years.  
– Some numbers have been rounded.

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